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Celebrating 30 Years

Over thirty years of partnering with clients on the recruitment of talent, Bohan & Bradstreet has assisted businesses on strategic hiring, successfully guided clients through confidential replacements and upgrades, and advised on organizational realignments and structuring. We are blessed with long term relationships and a stellar team who has completed thousands of searches from senior staff to C-level.

Reality

At the beginning of the 20th century, the average person worked 60 hours a week and made less than 1% of today's income. Forty percent of the labor force were farmers. Fifty-six percent of families lived in poverty versus 14.5% today. Life expectancy was less than 50 years for men and women. Now the average age of retirement is 63 and the retiree will spend fifteen years enjoying leisure. Cable TV, iPads, cell phones, air conditioning, Internet and microwave ovens did not exist.

Today, there are as many cell phones as there are people. The poor live better than the middle class did 100 years ago. We have more leisure time and conveniences. Travel enables exploration of the globe. Uber is just a software tool, does not own any cars, and is the biggest taxi company in the world. The average person spends more than 10 hours daily using iPads, cell phones, personal computers, video games, DVDs, and TVs. About 160 million Americans are either obese or overweight.

The economy has strengthened and the pendulum has swung in favor of the employee. By 2020 another 20 million baby boomers will retire and that will add to the gap in talent and skills. There are 5.7 million job openings including 200,000 in construction; 500,000

software engineering and IT roles; 600,000 of high-end manufacturing jobs, and over 700,000 nursing and healthcare positions. Job seekers want higher pay, more time off, and better benefits. Career driven talent wants growth opportunities, empowerment, and flex time. Continual education and training is and will be a key differential for both employee and employer.

Over next 20 years, 70+% of existing jobs will disappear due to technology and business evolution. There will be a lot of new jobs. Artificial intelligence will increase and by 2030 computers will become more intelligent than humans. We will have self-driving cars and you will be able to call and have a car available for transportation needs. Today's infants may never get a driver's license and own a car. More solar energy was installed worldwide last year than fossil; electricity will become cheaper and cleaner. IoT (Internet of Things), robotics, 3D printing and other technology advancements will change the world. And if all this sounds strange, then ask IBM's Watson for advice on anything from legal and technology to cancer research and energy management.

Ten Recently Completed Searches

HR Business Partner, Consumer Products Industry
Payroll Services Director, Personal Care Products
Sales Support Specialist, Connectors
Director of Strategic Initiatives, Material Testing Services
VP Commercial Lender, Global Bank
IT Director, Home Products Industry
Benefits Administrator, Communication Products
Product Engineer, Filtration Treatment
VP Sales, Metal Processing Industry
Finance Director, National Distributor

Job opportunities

Employers




- Average U.S. household carries about \$16,061 in credit card debt?
- Nine out of every 10 living things live in the ocean?
- The average length of a CEO's tenure is 4.9 years?
- The Master's golf course used cows as lawnmowers in the 1940s?
- #1 state with highest annual number of tornadoes per 10,000 square mile is Florida?

- 1,797 companies received venture capital funding in Q1?
- There are 293 ways to make change for a dollar?

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