# Bohan & Bradstreet Street Talent Acquisition Partners

**BUILDING ORGANIZATIONS ONE CAREER AT A TIME** 

Accounting • Engineering • Finance • General Management • HR Marketing • Operations • Risk Management • Sales • Technology

### **Celebrating 30 Years**

**B&B has spent over three decades partnering** with businesses on strategic hiring, confidential replacements, and advice on organizational realignments and structuring.



### Leadership



About 1/3 of our searches each year consist of confidential replacements for ineffective leaders within an organization.

All businesses must face this problem at some point, whether it arises at the supervisor level or within the Board of Directors. How can you identify and address ineffective leadership within your company? Click the button below to find out!



#### **Success Stories**

**Recent Placements:** 

**Case Study:** 

HR Director, Safety Inspection Industry

**Division Controller**, Global Manufacturer

**Chief Information Officer**, Global Bank

**Engineering Director**, Leisure Products Leader

**VP Finance**, Pest Controls Service

**VP Sales**, Medical Instrumentation

Earlier this year, a Medicare/Medicaid certified home health agency worth over \$100M contacted us about filling a CIO role.

They were looking for a visionary that could "bear hug" the business and be a strategic leader in IT and BI.

B&B introduced four qualified candidates within 2 weeks and filled the role in less than 30 days!

<u>Job Opportunities</u>

**Employers** 

## **B&B Fun Facts**



#### In the last 12 months, we have:

- Completed 89 searches with 55 companies
- Placed candidates in 9 states across USA
- Taken just 42 days on average to fill a search
- Partnered on 19 C-level/VP searches
- Averaged 3.2 applicants interviewed per search completed

# **Interesting Reads**



Take a look at <u>"The True Cost of a Bad Hire"</u> by



Falon Fatemi! It's a very interesting article highlighting just how much a poor employee placement actually costs a business. You won't believe how expensive it can be!

#### **Thank You**

We appreciate you reading our newsletter!

Follow us on social media (links below) to stay up to date with job opportunities, career and resume advice, interview tips, and more useful information to help you succeed in the job market!

